

# Deliverable 4.6

# Dissemination and Exploitation Report

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#### **Abstract**

This document is Deliverable D4.6 "Dissemination and Exploitation Report" of the DALIA (Assistant for DAily Life Activities at Home) project within Call 5 of the Ambient Assisted Living Joint Programme. Deliverable D4.6 lists up the dissemination (for scientific partners) respectively exploitation (for industry partners) activities within the first year of the DALIA project.

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## The DALIA project is Co-funded by the European AAL Joint Programme

Version	Date	Changes	Name	Organisation
1.0	18.03.2014	Initial Creation	Hermann Stern	TUG
2.0	21.03.2014	Update	Hermann Stern	TUG
3.0	25.03.2014	Update	Hermann Stern	TUG
3.0	31.03.2014	Final	Hermann Stern	TUG
4.0	08.05.2015	Update for 2015	Sabrina Stani	EXT

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## 1 Executive Summary

This document is Deliverable D4.6 "Dissemination and Exploitation Report" of the DALIA (Assistant for DAily Life Activities at Home) project within Call 5 of the Ambient Assisted Living Joint Programme. Deliverable D4.6 lists up the dissemination (in particular for scientific partners) respectively exploitation (in particular for industry partners) activities within the second year of the DALIA project.

### 2 Introduction

The dissemination and exploitation of DALIA project results is based on the publication and presentation of the various milestones and results achieved within the project. Partners will continually disseminate results of the project to academic and professional communities on various media and events throughout the project lifetime.

## 3 Dissemination and Exploitation Activities

DALIA dissemination and exploitation activities are targeted towards spreading the project results towards potentially interested parties across stakeholders including policy makers, industry groups, geographical markets and the academic community for the technology/product/services and potential applications.

## 3.1 Project Corporate Identity / Logo

For a common appearance of the project, an initial Corporate Identity (CI) including Lettering/Logo and Templates (for internal, external documents and presentations) has been created.

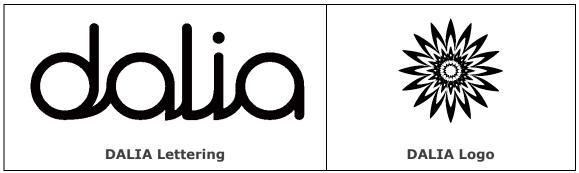


Figure 1: DALIA Lettering and Logo

## 3.2 Project Website

The DALIA project Web page has been created in June 2013 at http://www.daliaaal.eu and serves as main information hub for spreading news regarding project progress and outcomes. As the development of DALIA advances, new sections will be added where the DALIA consortium will present a glimpse on the features which are currently being developed.



















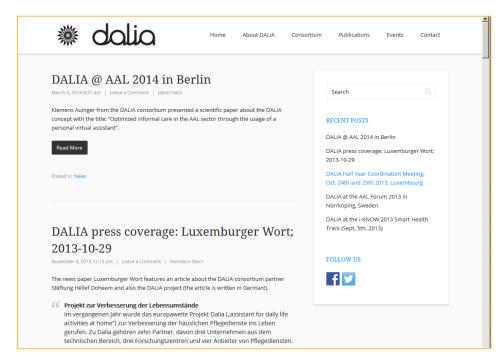


Figure 2: DALIA Project Website

#### 3.3 Consortium Partners Websites

General Information regarding the DALIA approach, as well as the individual role(s) within the project are presented on the individual partners company Web pages.

#### 3.4 DALIA Press Kit

A DALIA press kit has been compiled containing images and textual project abstracts to be handed out to for instance newspapers, conferences or interested companies. In addition a flyer summing up the main unique selling propositions has been created.



Figure 3: DALIA Press Kit - Images

























Figure 4: DALIA Press Kit - Flyer

As development of DALIA goes further and things get more concrete, the DALIA consortium aims at releasing high-level information regarding the progress to the press on a regular basis.

In addition DALIA Flyers have been created for individual organizations (and thus in specific languages), for instance for ZONMW (the Dutch organization that is the Dutch financier within AAL).



















Figure 5: Dutch DALIA Flyer

To spread the word about DALIA the consortium in particular aims at visiting local conferences and events and be present there with information material about DALIA (the existing Press Kit, current Screenshots, Demo Videos, PowerPoint Slides, etc.).























#### 3.5 Social Media

Since June 2013 content from the DALIA Webpage is also automatically transferred to social media platforms like Facebook or Twitter, offering the possibility to discuss individual entries or news.



Figure 6: DALIA Facebook Page

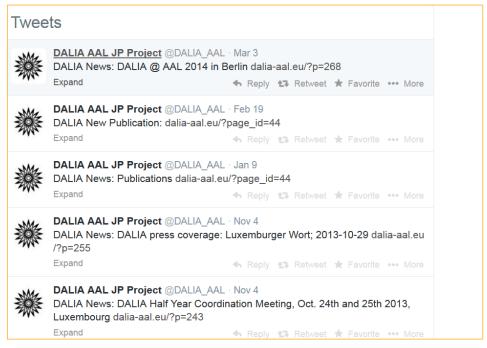


Figure 7: DALIA Twitter Page





















## 3.6 Press and Media Coverage

Date	Article	Medium	Partner	Coverage
2014-03	"terzExperten im Einsatz der Wissenschaft" about the focus group in Luzern in the March Newsletter	terzNewsletter terzOnlinemagazin	TER (CH)	Newsletter WWW
2014-04-14	DALIA at the MKWI 2014 in Paderborn, Blog News	DALIA Web Page	EXT (AT)	WWW
2014-05-14	DALIA at the uDay XII: AAL- Test region Western Austria, Blog News	DALIA Web Page	TUG (AT)	WWW
2014-09-15	DALIA Business Modeling Workshop, Blog News	DALIA Web Page	EXT (AT)	WWW
2014-10-13	DALIA at AAL Forum 2014 in Bucharest, Blog News	DALIA Web Page	EXT (AT)	WWW
2014-12-15	"Das AAL-Projekt Dalia legt Rechenschaft ab" Article about the "midterm review" in the December newsletter	terzNewsletter terzOnlinemagazin	TER (CH)	Newsletter WWW
2015-02-16	"Testpersonen für zwei AAL- Projekte gesucht" searching for test persons	terzNewsletter terzBulletin	TER (CH)	Newsletter WWW
2015-03-20	"Technolgie helpt bij zorg" article about a self- determined life for older people including DA- LIA/Anne in a Dutch news- paper	De Telegraaf	VIR (NL)	Daily newspaper in the Nether- lands with the widest circulation























## 3.7 Scientific Papers

Date	Type and Title	Conference	Partner
2014-04-24	Presentation & Paper: K. Auinger, J. Kriegel – Anforde- rungen eines avatarbasierten Unterstützungssystems für die Selbst- und Laienpflege	Tagungsband des 8. Forschungsforum der österreichischen Fachhochschulen, Kufstein	FHO (AT)
2014-05-16	Publication & Talk:	U Day XII Dornbirn	IHL (CH)
	Virtual Assistance in Informal Care; a (critical) Technical and Social case study of the DALIA project	http://www.fhv.at/forschung/uct/uday/uday-12	TUG (AT) FHO (AT)
2014-09-09	Publication: Fostering Medication Adherence among Older Adults by a Person- al Virtual Assistant	MoCOMed at GMDS 2014, Göttingen	EXT (AT)
		Workshop (not participated) http://www.imi.med.uni- erlangen.de/ais/?p=317	
2014-10-28	Publication:	Book Chapter:	FHO (AT)
	K. Auinger, J. Kriegel – Potenzial und Nutzungsszenarien eines AAL-Avatars in der Laienpflege in e-Health 2015 – Informationsund Kommunikationstechnologien im Gesundheitswesen (Editor: F. Duesberg), 2014, pp. 175-180	www.e-health-2015.de	





















## 3.8 Workshops / Promoting Sessions

Date	Title		Partner
2014-03-26- 2014-03-27	iHomeLab booth presentation about DALIA	At Trendtage Gesundheit Luzern	IHL (CH)
22-05-2014	Presentation to Local Government	Presentation to 2 aldermen of municipality of Deventer (Netherlands) about DALIA/Anne	VIR (NL)
2014-09-09- 2014-09-12	DALIA booth	At AAL Forum Bucharest	IHL (CH)
2014-09-16	Presentation	Presentation to the insurance compa- ny Salland Verzekeringen about a demo of the prototype of DALIA	VIR (NL)
2014-10-16	Presentation about AAL and DALIA	At "Haus der Gesundheit" Workshop about Ambient Assisted Living "Mög- lichkeiten – Risiken – Erfahrungen"	EXT (AT)
2014-10-24	Presentation on end user organization	Presentation of the prototype at Consumer Fair Liever Thuis http://www.lieverthuis.nl/	VIR (NL) DIJ (NL)
2014-10-30	DALIA Booth	At AAL Forum Styria with the topic "Leben – Pflegen – Älter werden"	TUG (AT) EXT (AT)
2014-11-27- 2014-11-29	Promotion	At Eindhoven Consumer Fair	VIR (NL)
2014-12-18	Presentation for Government	Presentation about DALIA/Anne to the Ministry of Health, Welfare and Sport of the Netherlands	VIR (NL) DIJ (NL)
2015-03-03	Presentation about AAL in connection with DALIA	At the Schule für Gesundheits- und Krankenpflege Leoben (school for health and nursing)	EXT (AT)























### 3.9 Commercialisation activities

Date	Title		Partner
2014-09-03	DALIA Business Modeling Workshop	Establishing of an initial sketch of the DALIA business model, which should provide a solid basis regarding the placing on the market of DALIA	EXT (AT) TUG (AT) VIR (NL) DIJ (NL) FHO (AT) VHS (AT)
2015-03	MedTech Investing Europe Conference	Application for the 20 <sup>th</sup> MedTech Investing Europe Conference The application is accepted and EXT (AT) is invited to present a pitch of DALIA to the audience of the MedTech conference in Lausanne, Switzerland at 21 <sup>st</sup> to 22 <sup>nd</sup> April 2015. The audience is composed of institutional investors, investment fund managers, private investors, family offices, angle investors and individuals from major healthcare corporations	EXT (AT)
2015-03-25	Finance coaching workshop	Workshop on 25.03.2015 to prepare EXT (AT) for the MedTech Investing Europe Conference Business coach: Joahn Groop	EXT (AT)

## 3.10 Strategic Partnerships

During development of the Business Model the DALIA consortium aims at initiating strategic partnerships with different institutions of our network to detect and use synergies where they exist (e.g. hardware supply, mobile service contracts, etc.).

- Exthex applied for the West AAL field test with DALIA. The West AAL field test will incorporate about 80 households in western Austria and was searching for F&E projects as well as finished solutions which can be put on a catalogue for further selection of the West AAL consortium.
- Know-Center GmbH (<u>www.know-center.at</u>) has become Associative Partner of the DALIA project.





















# 4 Definitions, Acronyms and Abbreviations

AAL Ambient Assisted Living

DALIA Assistant for **DA**ily **Li**fe **A**ctivities at Home

EXT exthex GmbH

FHO Upper Austria University of Applied Sciences / Institute of Applied Health

and Social Sciences

IHL Lucerne University of Applied Sciences and Arts / iHomeLab

SHD Stëftung Hëllef Doheem

TER terzStiftung

Graz University of Technology TUG

VIR Virtual Assistant by



















